# FEDERAL DEPOSIT INSURANCE CORPORATION WASHINGTON, D.C.

and

KANSAS OFFICE OF THE STATE BANK COMMISSIONER
TOPEKA, KANSAS

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	)				
In the Matter of	)	ORDER TO	CEASE	AND	DESIST
	)				
TOWN & COUNTRY BANK	)	FDIC-09-166b			
LEAWOOD, KANSAS		OSBC-2009-128			
	)				
(Insured State Nonmember Ba	ank))				
	)				

Town & Country Bank, Leawood, Kansas ("Bank"), having been advised of its right to a NOTICE OF CHARGES AND OF HEARING detailing the unsafe or unsound banking practices alleged to have been committed by the Bank, and its right to a hearing on those charges under Kansas Statutes Annotated 9-1807, and section 8(b) of the Federal Deposit Insurance Act ("Act"), 12 U.S.C. § 1818(b), and having waived those rights, entered into a STIPULATION AND CONSENT TO THE ISSUANCE OF AN ORDER TO CEASE AND DESIST ("CONSENT AGREEMENT") dated May 11, 2009, with counsel for the Federal Deposit Insurance Corporation ("FDIC") and with the Commissioner of the Kansas Office of the State Bank Commissioner ("OSBC"), whereby, solely for the purpose of this proceeding and without admitting or denying any unsafe or unsound banking practices, the Bank consented to the issuance of

the following ORDER TO CEASE AND DESIST ("ORDER") by the FDIC and OSBC.

The FDIC and OSBC considered the matter and determined that they have reason to believe that the Bank has engaged in unsafe and unsound banking practices. The FDIC and OSBC, therefore, accept the CONSENT AGREEMENT and issue the following:

## ORDER TO CEASE AND DESIST

IT IS HEREBY ORDERED that the Bank, its institutionaffiliated parties, as that term is defined in section 3(u) of
the Act, 12 U.S.C. § 1813(u), and its successors and assigns,
cease and desist from the following unsafe or unsound banking
practices:

- A. Operating with an excessive level of adversely classified assets, delinquent loans, and nonaccrual loans.
- B. Operating with inadequate earnings in light of the Bank's asset and liability mix.
- C. Operating with inadequate liquidity in light of the Bank's asset and liability mix.
- D. Operating with management whose lending and funds management policies and/or practices are detrimental to the Bank.

IT IS FURTHER ORDERED, that the Bank, its institutionaffiliated parties, and its successors and assigns, take
affirmative action as follows:

# 1. Assessment of Management.

- (a) From the effective date of this ORDER, the Bank shall take action to have and maintain qualified management.
- (b) Within 90 days from the effective date of this ORDER, the board of directors, or a committee appointed by the board, shall analyze and assess the Bank's management and staffing performance and needs. The analysis and assessment shall be summarized in a written report ("Management Report"). At a minimum, the Management Report shall:
- (i) Identify the type and number of officer positions needed to manage and supervise the affairs of the Bank, detailing any vacancies or additional needs and giving appropriate consideration to the size and complexity of the Bank;
- (ii) Identify the type and number of staff positions needed to carry out the Bank's strategic plan, detailing any vacancies or additional needs;
- (iii) Present a clear and concise description of the relevant knowledge, skills, abilities, and experience necessary

for each position, including delegations of authority and performance objectives;

- (iv) Identify training and development needs;
- (v) Identify and establish Bank committees needed to provide guidance and oversight to management; and
- (vi) Evaluate the current and past performance of all existing Bank officers, including executive officers and staff members, indicating whether the individuals are competent and qualified to perform present and anticipated duties, adhere to the Bank's established policies and practices, and operate the Bank in a safe and sound manner.
- (c) Within 10 days of completion of the Management Report, the board will provide a copy of the Management Report to the Regional Director of the FDIC's Kansas City Regional Office, or his designee, and the Kansas Office of the State Bank Commissioner (collectively "Supervisory Authorities"), and will complete its review of the Management Report, which shall be recorded in the minutes of the meeting of the board of directors.
- (d) Within 30 days of receipt of the Management Report, the board will develop a written Management Plan that incorporates the findings of the report, a plan of action in response to each recommendation contained in the Management Report, and a time frame for completing each action. A copy of

the Management Plan and any subsequent modification thereto shall be submitted to the Supervisory Authorities for review and comment. Within 30 days from receipt of any comment, and after consideration of such comment, the board of directors shall approve the Management Plan, which approval shall be recorded in the minutes of the meeting of the board of directors.

Thereafter, the Bank and its directors, officers and employees shall implement and follow the Management Plan and any modifications thereto. It shall remain the responsibility of the board to fully implement the plan within the specified time frames. In the event the plan, or any portion thereof, is not implemented, the board shall immediately advise the Supervisory Authorities, in writing, of specific reasons for deviating from the Management Plan. At a minimum, the Management Plan shall:

- (i) Contain a recitation of the recommendations included in the Management Report;
- (ii) Incorporate a plan to provide necessary training and development for all employees;
- (iii) Establish procedures to periodically review and update the Management Plan, as well as periodically review and assess the performance of each officer and staff member; and
  - (iv) Contain a current management succession plan.

# 2. Minimum Capital Requirements.

- (a) While this ORDER is in effect, the Bank shall have and maintain the following minimum capital levels (as defined in Part 325 of the FDIC's Rules and Regulations), after establishing an appropriate allowance for loan and lease losses in accordance with the Call Report Instructions:
- (i) Tier 1 capital at least equal to 8 percent of total assets;
- (ii) Total risk-based capital at least equal to 12 percent of total risk-weighted assets.
- (b) In the event any ratio is or falls below the minimum required by paragraph 2(a), the Bank shall immediately notify the Supervisory Authorities and within 30 days, shall submit a written plan to the Supervisory Authorities, describing the primary means and timing by which the Bank shall increase its capital ratios up to or in excess of the minimum requirements set forth above, as well as a contingency plan for the sale, merger, or liquidation of the Bank in the event the primary sources of capital are not available within 30 days. Within 10 days of receipt of all such comments from the Supervisory Authorities, and after consideration of all such comments, the Bank shall approve the written plan, which approval shall be recorded in the minutes of the meeting of the board of

directors. Thereafter, the Bank shall implement and fully comply with the written plan.

(c) Any increase in Tier 1 capital necessary to meet the requirements of paragraph 2(a) may not be accomplished through a deduction from the allowance for loan and lease losses.

# 3. <u>Dividend Restriction</u>.

While this ORDER is in effect, the Bank shall not declare or pay any cash dividends without the prior written approval of the Supervisory Authorities.

# 4. Liquidity and Funds Management.

(a) Within 60 days from the effective date of this ORDER, the Bank shall prepare a written liquidity analysis and projection for the sources and uses of funds, including but not limited to the following:

#### Sources

- (i) listing of loans available for participation or sale and a list of committed purchasers;
- (ii) listing of and projected payoffs or paydowns of loans;
- (iii) specific listing of all funding sources and borrowings and level of commitments/availability;
- (iv) projection and breakdown of deposit growth from non-brokered deposits and sources;

#### Uses

- (i) listing and timing of contractually binding loan commitments that are expected to be funded;
- (ii) projections for known maturities of anticipated brokered deposit withdrawals;
- (iii) projections, including best and worse case
  scenarios, of large public/private deposit withdrawals;

## Projections and Contingency Plans

- (i) projections for curtailing loan growth and shrinking the total asset size of the Bank; and
- (ii) specific contingency plans in the event that anticipated events do not materialize, or in case of some other liquidity emergency.
- (b) The written analysis and projection required by paragraph 4(a) above shall be reviewed for viability on a daily basis, and updated as necessary.

#### 5. Reduction of Adversely Classified Assets.

(a) Within 60 days from the effective date of this ORDER, the Bank shall formulate written plans to reduce the Bank's risk exposure in each asset in excess of \$100,000 adversely classified as "Substandard" or "Doubtful" in the February 2, 2009 joint FDIC and State Report of Examination ("Report of Examination"). For purposes of this provision, "reduce" means to collect, charge off, or improve the quality of an asset so as

to warrant its removal from adverse classification by the Supervisory Authorities. In developing the plans mandated by this paragraph, the Bank shall, at a minimum, and with respect to each adversely classified loan or lease, review, analyze, and document the financial position of the borrower, including source of repayment, repayment ability, and alternative repayment sources, as well as the value and accessibility of any pledged or assigned collateral, and any possible actions to improve the Bank's collateral position.

(b) Upon completion of the plans, the Bank shall immediately submit the plans to the Supervisory Authorities for review and comment. Within 30 days from receipt of any comment from the Supervisory Authorities, and after due consideration of any recommended changes, the Bank shall approve the plans, which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank shall implement and fully comply with the plans.

#### Restrictions on Advances to Adversely Classified Borrowers.

(a) While this ORDER is in effect, the Bank shall not extend, directly or indirectly, any additional credit to, or for the benefit of, any borrower who has a loan or other extension of credit or obligation with the Bank that has been, in whole or in part, charged off or adversely classified "Substandard" or "Doubtful," either internally or by either of the Supervisory

Authorities, and is uncollected, or adversely classified "Substandard" or "Doubtful" in any future Reports of Examination from either of the Supervisory Authorities and is uncollected. The requirements of this paragraph shall not prohibit the Bank from renewing, after collecting in cash all interest and fees due from a borrower, any credit already extended to the borrower.

- (b) Paragraph (a) of this provision shall not apply if the Bank's failure to extend further credit to a particular borrower would be detrimental to the best interests of the Bank. Prior to extending additional credit pursuant to this paragraph, whether in the form of a renewal, extension, or further advance of funds, such additional credit shall be approved by the Bank's board of directors, or a designated committee thereof, who shall conclude:
- (i) the failure of the Bank to extend such credit would be detrimental to the best interests of the Bank, with an explanation of why the failure to extend such credit would be detrimental;
- (ii) that the extension of such credit would improve the Bank's position, with an explanatory statement of why the Bank's position would improve; and

- (iii) an appropriate workout plan has been developed and will be implemented in conjunction with the additional credit to be extended.
- (c) The board of directors' conclusions and approval shall be made a part of the minutes of the board, or designated committee, with a copy retained in the borrower's credit file.

## 7. Correction of Technical Exceptions.

- (a) Within 60 days from the effective date of this ORDER, the Bank shall correct the exceptions listed on the "Assets with Credit Data or Collateral Documentation Exceptions" pages of the Report of Examination. All attempts to correct exceptions shall be documented in the borrowers' credit files.
- (b) Progress reports detailing each outstanding exception and the Bank's plan for corrective action shall be submitted to the board for review during each regularly scheduled meeting.

  The report shall be made part of, and the review noted, in the board meeting minutes.
- (c) From the effective date of this ORDER, the Bank shall ensure that the necessary supporting documentation is obtained and evaluated before any credit or loan is extended.
- (d) The Bank shall document each technical exception that cannot be eliminated or corrected, and why, for review by the board of directors at its next monthly meeting. The board's review, discussion, and any action upon the uncorrected

technical exceptions shall be recorded in the board meeting minutes.

# 8. <u>Concentrations Of Credit</u>

- (a) Within 60 days from the effective date of this ORDER, the Bank shall develop and submit a written plan to the Supervisory Authorities for systematically reducing and monitoring the Bank's portfolio of loans or other extensions of credit advanced or committed, directly or indirectly, to or for the benefit of any borrowers (the "concentration plan") as listed on the Concentrations pages of the Report of Examination, to an amount which is commensurate with the Bank's business strategy, management expertise, size, and location. At a minimum, the plan shall include:
- (i) dollar levels and percent of capital to which the Bank shall reduce each concentration;
- (ii) timeframes for achieving the reduction in dollar levels identified in response to (i) above;
- (iii) provisions for the submission of monthly written progress reports to the Bank's board of directors for review and notation in minutes of the meetings of the board of directors; and
- (iv) procedures for monitoring the Bank's compliance with the plan.

(b) The Bank shall not make any new extensions or commitments of credit to or for the benefit of any borrower or associated entities so long as such extension or commitment would result in the Bank exceeding any limit contained in the concentration plan.

## 9. Business/Strategic Plan and Profit and Budget Plan.

- (a) Within 90 days from the effective date of this ORDER, the board of directors shall develop and fully implement a written three-year business/strategic plan and two-year profit and budget plan covering the overall operation of the Bank and its goals and strategies, consistent with sound banking practices, and taking into account the Bank's other written plans, policies, or other actions as required by this ORDER.
- (b) The business/strategic plan shall provide specific objectives for asset growth, loan portfolio mix, market focus, earnings projections, capital needs, and liquidity position.

  The profit and budget plan shall include goals and strategies for improving the earnings of the Bank. The budget shall include a description of the operating assumptions that form the basis for, and adequately support, major projected income and expense components.
- (c) The business/strategic plan and the profit and budget plan, and any subsequent modification thereto, shall be submitted to the Supervisory Authorities for review and comment.

No more than 30 days after the receipt of any comment from the Supervisory Authorities, and after due consideration of any recommended changes, the board of directors shall approve the business/strategic plan and the profit and budget plan, which approval shall be recorded in the board meeting minutes.

Thereafter, the Bank shall implement and fully comply with the plans.

## 10. Disclosure of Order to Shareholders.

Following the effective date of this ORDER, the Bank shall provide to its shareholders or otherwise furnish a description of this ORDER, (i) in conjunction with the Bank's next shareholder communication, and (ii) in conjunction with its notice or proxy statement preceding the Bank's next shareholder meeting. The description shall fully describe the ORDER in all material respects. The description and any accompanying communication, statement, or notice shall be sent to the FDIC, Division of Supervision and Consumer Protection, Accounting and Securities Disclosure Section, 550 17th Street, N.W., Room F-6066, Washington, D.C. 20429 for review at least 20 days prior to dissemination to shareholders. Any changes requested to be made by the FDIC shall be made prior to dissemination of the description, communication, notice, or statement.

#### 11. Progress Reports Detailing Compliance with ORDER.

Within 90 days following the effective date of this ORDER, and every 90 days thereafter, the Bank shall furnish written progress reports to the Supervisory Authorities detailing the form, manner, and results of any actions taken to secure compliance with this ORDER. Such written progress reports shall provide cumulative detail of the Bank's progress toward achieving compliance with each provision of the ORDER.

Progress reports may be discontinued when the Supervisory
Authorities have, in writing, released the Bank from making
additional reports.

#### 12. Miscellaneous.

The provisions of this ORDER shall not bar, estop or otherwise prevent the Supervisory Authorities or any other federal or state agency or department from taking any action against the Bank, any of the Bank's current or former institution-affiliated parties, or agents for violations of any law or regulations, or engaging in unsafe or unsound banking practices.

This ORDER shall be effective on the date of issuance.

The provisions of this ORDER shall be binding upon the Bank, its institution-affiliated parties, and any successors and assigns thereof. The provisions of this ORDER shall remain effective and enforceable except to the extent that, and until

such time as, any provision has been modified, terminated, suspended, or set aside by the FDIC and OSBC.

Issued Pursuant to Delegated Authority.

The ORDER shall be effective May 29, 2009.

By:

FEDERAL DEPOSIT INSURANCE CORPORATION Issued Pursuant to Delegated Authority

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Mark S. Moylan Deputy Regional Director Kansas City Regional Office

By:

KANSAS STATE BANKING BOARD

James O'Sullivan, Chairman Kansas State Banking Board

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J. Thomas Thull, Secretary Kansas State Banking Board